



# Team Liquid selects SAP Concur FTW

The esports giants needed an expense management system that could keep up with the speed of competitive gaming and a growing organization.

Since 2000, Team Liquid has never stopped being a community of people who love esports. Team Liquid commands an imposing presence in the esports world, boasting over 160 professional players across more than 15 different games and a staggering fan base of over 10 million followers on various social media platforms. With more than 75 premier events won, Team Liquid is one of the most successful organizations in competitive gaming.

As Team Liquid has grown rapidly, tracking credit card payments became time consuming, spend visibility was lacking and supporting global travelers was difficult. Team Liquid needed a change and Concur Expense was the solution.



**Company Name**  
Team Liquid  
[www.teamliquid.com](http://www.teamliquid.com)

**Industry**  
Sports and entertainment

**Products and Services**  
Concur® Expense

**Employees**  
250+



## The Opportunity:

Team Liquid is a fast-growing organization with a rising number of players and staff traveling around the globe. But previous expense solutions lacked support, international scalability, and integration with their ERP system. Upon analyzing their expense processes, it became evident that manual tracking of credit card transactions was inefficient and a cloud-based solution was necessary. After evaluating various options on the market, Concur Expense emerged as the top choice.

Because their expense solution did not integrate with their ERP and transactions had to be downloaded manually Team Liquid was hesitant to issue payment cards to all employees. This meant that many employees had to use personal cards, save necessary receipts, and file an expense report manually. The HR department then had to collaborate with Payroll to manually process reimbursement, which takes time and resources.

*“With our old process, knowing how much we spend on a certain vendor was quite hard. This limited our ability to negotiate better rates or establish partnerships with trusted vendors”*

Kasper Sanderink, Financial & Operational Manager at Team Liquid



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## The Solution:

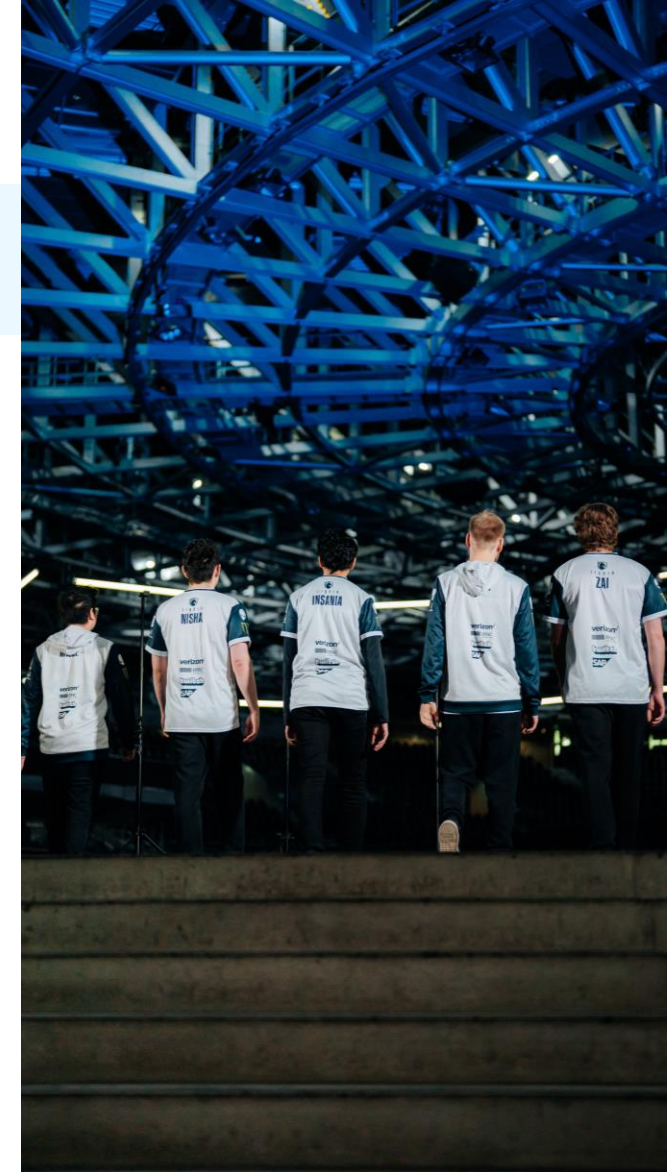
In 2024, Team Liquid implemented Concur Expense to eliminate manual processes, improve compliance and ease the burden of receipt management for employees. Instead of an employee receiving monthly email with a list of transactions, he or she can now use SAP Concur's cloud-based solution to manage and submit expense reports in real-time.

*“With manual processes, you will always be confronted with compliance challenges. Using SAP Concur solutions, many compliance challenges are automated away. For example, in some countries it is mandatory to register all participants in a company-paid meal and with Concur Expense, the compliance task is made much easier.”*

Kasper Sanderink, Financial & Operational Manager at Team Liquid

For expense report approval, instead of a back-and-forth between manager and employee over email, the process is automated. With better data, Team Liquid will be able to move away from some existing payment solutions. For example, the company provides pre-paid cards to some employees who have regular spending patterns. With SAP Concur solutions it is now easier to track employee spending.

*“Because we have so much more visibility into spend, we are more comfortable providing cards to employees and this in turn gives us more useful data to make better business decisions and negotiate with suppliers.”*



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