

# Future-Proof Your Spend Management

with Concur Cloud for  
Public Sector

**SAP** Concur





## INTRODUCTION

In a rapidly evolving landscape of government regulations, security threats, and technological advancements, public sector organizations are under immense pressure to modernize their spend management systems.

This transformation isn't just about adopting new technologies—it's about finding secure, scalable, and flexible solutions that protect sensitive data, improve operational efficiency, and ensure compliance with stringent regulatory standards.

**Concur Cloud for Public Sector** is your trusted partner on this journey, offering a purpose-built platform designed specifically to meet the unique needs of public sector organizations. With SAP Concur, you don't have to choose between innovation and security—you can have both.

## CHAPTER 1

# The Need for Modernization

Industries like the public sector and other highly-regulated markets are at critical crossroads.

As threats to national security grow, so do the risks tied to outdated systems and fragmented solutions. The data makes this reality even clearer:

- **29% of healthcare organizations** still rely on manual data entry for expense management.
- **Higher education institutions** spend a staggering **64 days** processing vendor payments.
- **38% of state and local government** T&E solutions fail to meet current regulatory requirements.
- **99% of aerospace and defense contractors** must comply with security mandates, yet nearly a third of their systems fall short.
- **100% of energy and utilities organizations** face new security mandates, but 34% acknowledge their current solutions are inadequate.

1. Wakefield & SAP Concur, [Research Shows the Public Sector's Growing Challenge](#), 2024



## Key Challenges Organizations Face:

Legacy systems are difficult to integrate or scale.

The growing risks of cyberattacks and data breaches.

A lack of visibility across systems, leading to inefficiencies.

The increasing complexity of security mandates and regulations. (FedRAMP, NIST)



## What Makes It Unique?

Concur cloud for public sector is designed from the ground up to provide SAP Concur solutions in a secure environment that meets the highest security and regulatory compliance requirements.

We're delivering the flexibility and innovation of a commercial cloud environment built just for government agencies. Here's how:

- **FedRAMP Authorized:** It's built to comply with the Federal Risk and Authorization Management Program (FedRAMP), ensuring that your data is protected by the highest standards available.
- **NIST 800-53 Compliance:** It encrypts data in transit and at rest using the NIST 800-53 protocols, protecting sensitive information from unauthorized access.
- **AWS GovCloud Hosting:** It's hosted in AWS GovCloud, with access restricted to U.S. citizens on U.S. soil, ensuring your data is stored in the most secure environment possible.

**Built for  
Government,  
Powered by  
Innovation**



- **Bring the best of commercial innovation to the public sector:** Designed to meet today's security challenges and evolve alongside changing regulations and threats.
- **Continuous monitoring & auditing:** Real-time threat monitoring and ongoing audits ensure your system is always up to date and compliant with the latest standards.

## CHAPTER 3

# Building a Business Case

When considering a new spend management solution, public sector organizations, along with other highly regulated industries, often face questions around cost, complexity, and compliance.

Here's how the Concur Cloud for Public Sector environment addresses these concerns while delivering long-term value:

### **1. Reduces Administrative Burden**

Managing travel and expense systems across multiple vendors can create unnecessary complexity, security gaps, and inefficiencies.

With Concur Cloud for Public Sector, these functions are consolidated into one unified platform, reducing the administrative burden and making it easier to track, manage, and secure data.

### **2. Drives Cost-Effective Scalability**

As your organization grows, SAP Concur grows to continuously meet your organization's needs with a flexible pricing model. Whether you are a small agency or a large defense contractor, it ensures you only pay for the capacity you use, while enjoying the full range of security and innovation benefits.



### **3. Improves Employee Productivity**

One of the biggest concerns in modernizing spend management systems is how it will impact employees. The Concur Cloud for Public Sector offering strikes the balance between security and usability, offering a seamless user experience that doesn't disrupt daily operations. With intuitive interfaces and automated workflows, employees can focus on executing their core tasks, not the navigating the complexity of traversing multiple systems.

# Staying Ahead of Security Regulations

Government regulations are constantly evolving. Keeping up with these changes can feel like a never-ending challenge, especially for organizations managing multiple systems and vendors. Here's how we'll help you stay at the forefront:

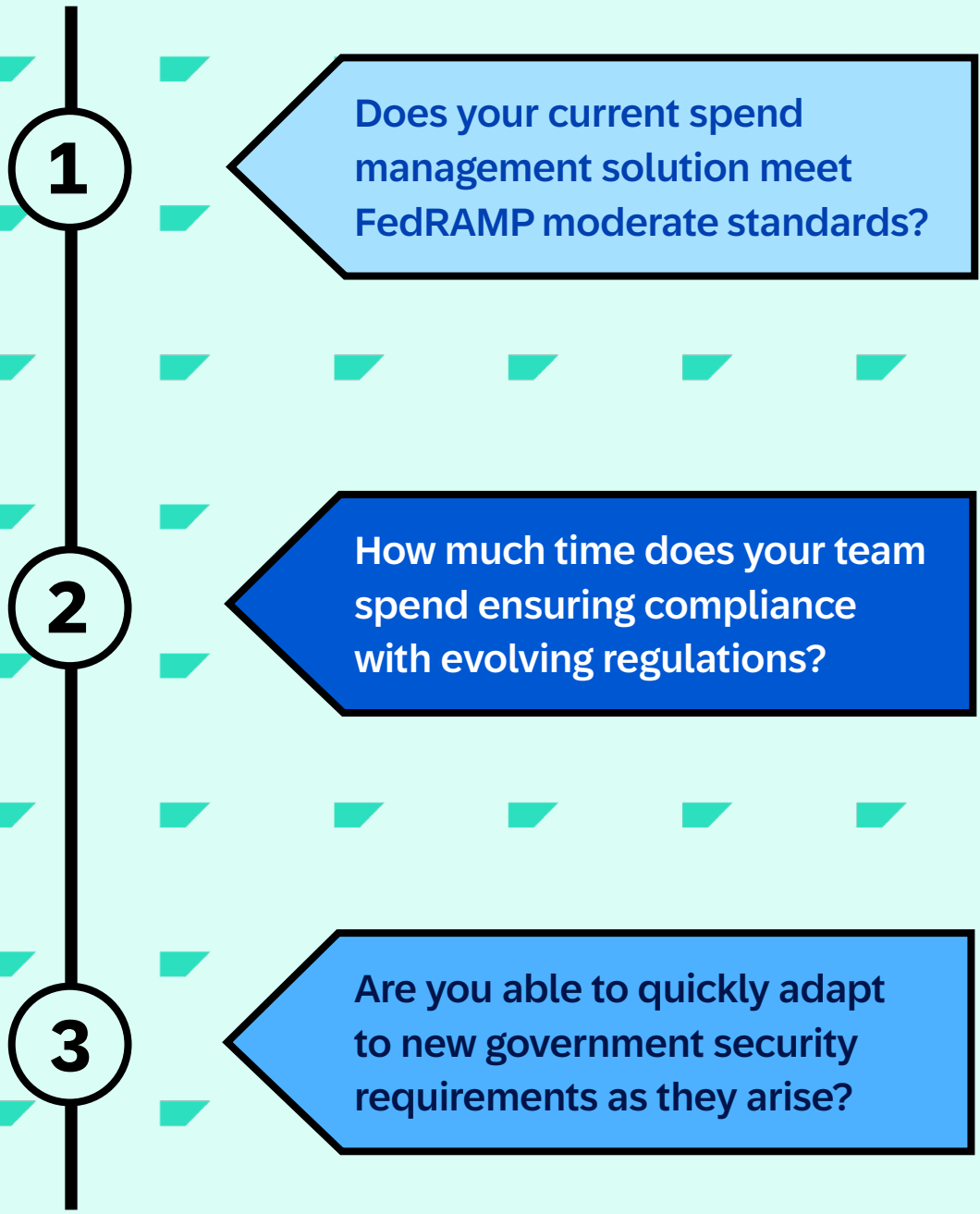
## 1. Stay Compliant with Ease

Solutions within Concur Cloud for Public Sector are FedRAMP-authorized and fully compliant with the latest NIST 800-53, so you don't have to worry about falling behind. Our platform offers continuous updates and real-time compliance monitoring to ensure you're advancing with modern times.

## 2. Future-Proof Your Operations

By upgrading to Concur Cloud for Public Sector, you are ensuring that your systems remain compliant, secure, and up to date as mandates change, allowing you to stay resilient and ready for the future. This reduces your administrative burden and allows your team to focus on mission-critical work.

### Questions to Consider





## Our Promise



### CHAPTER 5

## Why Choose Concur Cloud for Public Sector?

With more than 25 years of experience, SAP Concur has been a trusted partner for government agencies looking to modernize travel and expense systems.

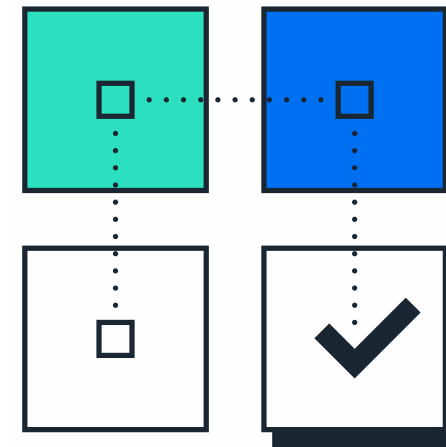
We understand the unique challenges of highly-regulated organizations and have built Concur Cloud for Public Sector to meet your needs.

- **Purpose-Built for Government:** It's built to meet the strict security and compliance standards of government agencies, keeping your data protected at all times.
- **Continuous Innovation:** We're dedicated to adapting to your organization's evolving needs, ensuring your systems stay secure and compliant every step of the way.
- **Proven Track Record:** With extensive experience in public sector implementations, we've helped organizations modernize without compromising security or usability.

# Take the Next Step Towards Secure with SAP Concur

Now that you understand the crucial role Concur Cloud for Public Sector plays, it's time to take the next step. Protect your organization's data, streamline its processes, and ensure compliance with stringent security standards, all while enhancing your employees' productivity.

Discover how Concur Cloud for Public Sector can empower your organization to modernize and invest in advanced systems, ensuring you stay ahead of evolving demands.



▶▶ Visit [SAP Concur Public Sector Cloud](#) to learn more and schedule a demo today!

